



Telos Corporation Expands U.S. Public Sector Market Reach Through DLT Solutions' Contract Vehicles

November 10, 2021

Following the launch of Telos CyberProtect Partner Program, cybersecurity leader increases solutions portfolio access to U.S. SLED market through partnership with government solutions aggregator

ASHBURN, Va., Nov. 10, 2021 (GLOBE NEWSWIRE) -- [Telos® Corporation](#) (NASDAQ: TLS), a leading provider of cyber, cloud and enterprise security solutions for the world's most security-conscious organizations, today announced that the Telos solutions portfolio has been added to some of the nation's largest public sector contract vehicles through the company's channel agreement with [DLT Solutions](#), a wholly-owned subsidiary of Tech Data Corporation and part of the TD SYNEX™ family, who is the premier government solutions aggregator that specializes in understanding the information technology (IT) needs of the U.S. federal, state, local and education markets.

DLT will offer Telos solutions across its channel ecosystem and through the company's [OMNIA Partners Public Sector Software IDIQ](#), [National Cooperative Purchasing Alliance \(NCPA\) – Systems and Information Management Software](#) and [The Interlocal Purchasing System \(TIPS\)](#) contracts. DLT will add Telos' cybersecurity portfolio to select federal contract vehicles the company holds in the coming months.

"These contract vehicles will scale our first-class cyber, cloud and enterprise security solutions to public sector agencies and organizations across the country, while offering our customers leading nationally recognized procurement options," said Troy Bertram, vice president of sales, Telos.

DLT is one of [the first Telos CyberProtect Partner Program members](#).

"The U.S. public sector threat landscape is constantly evolving and the demand for cybersecurity solutions that reduce risk, protect our nation's networks and fight ever-present threats is at an all-time high," said Chris Wilkinson, president, DLT Solutions. "Now channel companies and their U.S. public sector customers can gain access to Telos' cybersecurity portfolio on the nationally recognized contract vehicles they prefer."

For more information about the Telos CyberProtect Partner Program, including program benefits and requirements, contact partners@telos.com or visit: www.telos.com/partners.

About Telos Corporation

[Telos Corporation](#) (NASDAQ: TLS) empowers and protects the world's most security-conscious organizations with solutions for continuous security assurance of individuals, systems, and information. Telos' offerings include cybersecurity solutions for IT risk management and information security; cloud security solutions to protect cloud-based assets and enable continuous compliance with industry and government security standards; and enterprise security solutions for identity and access management, secure mobility, organizational messaging, and network management and defense. The company serves commercial enterprises, regulated industries and government customers around the world.

Forward-Looking Statements

This press release contains forward-looking statements which are made under the safe harbor provisions of the federal securities laws. These statements are based on the Company's management's current beliefs, expectations and assumptions about future events, conditions and results and on information currently available to them. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The Company believes that these risks and uncertainties include, but are not limited to, those described under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" set forth from time to time in the Company's filings and reports with the U.S. Securities and Exchange Commission (SEC), including their Annual Report on Form 10-K for the year ended December 31, 2020 and their Report on Form 10-Q for the quarter ended June 30, 2021, as well as future filings and reports by the Company, copies of which are available at <https://investors.telos.com> and on the SEC's website at www.sec.gov.

Although the Company bases these forward-looking statements on assumptions that they believe are reasonable when made, they caution the reader that forward-looking statements are not guarantees of future performance and that the Company's actual results of operations, financial condition and liquidity, and industry developments may differ materially from statements made in or suggested by the forward-looking statements contained in this release. Given these risks, uncertainties and other factors, many of which are beyond their control, the Company cautions the reader not to place undue reliance on these forward-looking statements. Any forward-looking statement speaks only as of the date of such statement and, except as required by law, the Company undertakes no obligation to update any forward-looking statement publicly, or to revise any forward-looking statement to reflect events or developments occurring after the date of the statement, even if new information becomes available in the future. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless specifically expressed as such, and should only be viewed as historical data.

About DLT Solutions

[DLT Solutions](#) is a wholly owned subsidiary of Tech Data and part of the TD SYNEX family. DLT is the premier government solutions aggregator that specializes in understanding the IT needs of the U.S. federal, state, local and education markets. We help simplify the process for independent software vendors, federal systems integrators and value-added resellers doing business in the U.S. public sector.

About TD SYNEX

TD SYNEX (NYSE: SNX) is a leading global distributor and solutions aggregator for the IT ecosystem. We're an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. Headquartered in Clearwater, Florida, and Fremont, California, TD SYNEX' 22,000 co-workers are dedicated to uniting compelling IT products, services and solutions from 1,500+ best-in-class technology vendors. Our edge-to-cloud portfolio is anchored in some of the highest-growth technology segments including cloud, cybersecurity, big data/analytics, IoT, mobility and everything as a service. TD SYNEX is committed to serving customers and communities, and we believe we can have a positive impact on our people and our planet, intentionally acting as a respected corporate

citizen. We aspire to be a diverse and inclusive employer of choice for talent across the IT ecosystem. For more information, visit www.TDSYNEX.com or follow us on [Twitter](#), [LinkedIn](#), [Facebook](#) and [Instagram](#).

© 2021 SYNEX Corporation. TD SYNEX, the TD SYNEX Logo, and all other TD SYNEX company, product and services names and slogans are trademarks of SYNEX Corporation. Other names and trademarks are the property of their respective owners.

Media:

Mia Wilcox
media@telos.com
(610) 564-6773

Investors:

Christina Mouzavires
InvestorRelations@telos.com
(703) 724-4777



Source: Telos Corporation